PAUL'S PERSPECTIVE - DECEMBER 2015

Explosive reports in *The Weekend West* (see below) about the future of a Chinese project in Kununurra should concern all Western Australians. Chinese-owned Kimberley Agricultural Investment (KAI) was selected in 2012 as the successful tenderer for the \$1.5 billion project to farm and mill sugar. Three years on, KAI has notified senior politicians that it is close to closing its operations in response to what it claims are unreasonable demands and excessive delays on the part of the Barnett Government and Department of State Development.

Over \$517 million of taxpayer funds has already been committed to preparing the precinct for the investment, which is hoped to kick-start a new sugarcane industry in both WA and NT. KAI has also reportedly invested \$60 million in preparation for the project and has invested in associated businesses and infrastructure in surrounding towns.

KAI lists the primary problems as an inability to agree on land tenure, demands for a 50-year unlimited financial guarantee, rejection of a \$150 million guarantee, delays on environmental approvals and the lack of a long-term water licence and declares these to form "an example of what makes development in Australia less attractive".

There are usually two sides to each story, however I note the reported strong support for KAI from local indigenous groups, the East Kimberley Chamber of Commerce and Industry, the local

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EXCLUSIVE I and Thompson Chinese interests are about to point investment in farming in variant in the second second second variant in the second second second to State Development, run of State Development, run y themis run in the second secon	Kimberley Agricultural Invest- ment has notified senior WA and Federal politicans that its close to shutting operations in what would represent a blow to for- eign investment and Job creation in or thern Australia. Traditional owners, se East Kimberley Chamber, dhe Goal cousel and the Kununura community are railying behind KAI and demanding answers. Belations between the Government and KAI have det- eriorated to the noint where it	in a series of early access agree- ments covering land on the Ord River irrigation scheme. It is almost three years to the day since MF Barnett announced FAI as the preferred leveloper and the Order Schemer Schemer Ord precinct for investment. EAI was supposed to build a state-of-the-art sugar mill but he land it needs to make the project economically viable has to the made available. Chief executive Jian Zhong in said KAInad worked hard to	ensure the project was well run. "KAI commenced this project based on goodwill and trust with the Government," he said. "Heel wery frustrated and concerned adult the future of the project "Based to a second the second nearly to a second the second reach agreement on land tenure on two sites covering 13,400ha. The Government also demanded an unlimited finan- tial quarantee covering 60 years but Chinese authorities charged with the transfer of currency	Shanghai Zhonghi owner Pui Ngai Wu offered a Silós million guarantes, which the Govern- ment has reflexible of the source markes development in Australia less attractive," the company said in its briefing note to MPs. The note describes refusal to accept the Silós million guaran- tee as an insuit to MP wi. It also highlights delays on environmental approvals and he lack of a long-term water licence as examples of "the
and excessive delays. Shangahi Zhongfu-owned	eriorated to the point where it has refused to sign the latest	Yin said KAI had worked hard to fit into the local community and	rejected the request.	► CONTINUED P3

council and the Kununurra community. Complaints about environmental delays and bureaucratic entanglement are not new in WA, nor is the sight of taxpayers' funds being potentially wasted in preparing for projects that fail to proceed, due in part to Government intervention. Even more concerning are claims that the project is hampered by turf warfare between the Department of State Development and Department of Regional Development, reflecting a rift between the Premier, Colin Barnett and Nationals leader Terry Redman.

At the time of writing it is hard to tell whether the uncharacteristically public complaint by the Chinese company is more of a negotiating tactic than a signal of intent, but either way it does not bode well for foreign investment in Australia. Given other incidents in which the State Government was at least partially blamed for the failure of projects to proceed, including the Browse and Ichthys LNG projects, perhaps it is time the Barnett Government considered the renowned economist F.A. Hayek's notion of "The Fatal Conceit" and, rather than trying to push investment ahead in a manner that accords with the Premier's particular vision, take a secondary and more facilitative role.

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